

Case Study : John Paul Executive (JPE) - www.johnpaul.co.uk

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Contact : John Paul Tointon

John Paul Executive (JPE) are market leaders in the recruitment of Executive sales staff, placing highly motivated, successful salespeople in a wide range of blue-chip companies. The nature of JPE's business is fast moving and decisions need to be made quickly, often with several people needing to know results of such decisions.

ACT Systems have been providing JPE with IT support since 2006. One of their first tasks was to set up an Outlook Anywhere access and remote connectivity to the office, this provided much-needed instant access to Outlook for employees via their laptops.

"We are now a small business with mobile I.T. thanks to our Blackberry Server."

The benefits of this faster and accurate communications were immediate, but director John Paul Tointon, after consultation with his sales people and ACT systems, decided that a phone/PDA solution, which was "always on" would yield even faster response and increased benefits.

ACT Systems, after considering the various options, recommended a Blackberry solution. ACT Systems explained that a BES Server (Blackberry Enterprise Server), managed by ACT Systems would enable their Blackberry devices to synchronise directly with their office e-mail. Emails, tasks and contacts, whether added on the Blackberry, desktop or laptop, would be reflected everywhere else.

The benefits of the Blackberry server became even more apparent when John Paul had his Blackberry stolen *"I received the replacement Blackberry and then I called ACT Systems. They then reconnected my new device and all my contacts, e-mail information were back in minutes"*

ACT Systems can supply Blackberry's new Small Business Enterprise Server which allows up to 25 Blackberry handhelds to be connected and at price points designed for small businesses.

For more information on our range of mobile office solutions please contact ACT systems and we will be happy to discuss your options.